

# BETTER CARE

2017 Barrier-Free®  
Exam Room Promotion

Promotion Details



[ starts here ]



## BARRIER-FREE® EXAM TABLES

For each eligible product purchased during the promotion, the physician or medical facility will receive the following:

Midmark 625



**\$400**

Trade-in Rebate\*

Ritter 223



**\$300**

Trade-in Rebate\*

Ritter 244



**\$300**

Trade-in Rebate\*

Ritter 222



**\$200**

Trade-in Rebate\*

\*Please refer to the Replaced Table Sale and Transfer Agreement on page 3.

# DIAGNOSTIC PRODUCTS

For each eligible product purchased during the promotion, the physician or medical facility will receive the following:

Midmark IQvitals® Zone™



Midmark IQvitals®



Midmark IQecg®



Midmark IQspiro®



## BONUS INCENTIVE

Purchase an IQvitals Zone or IQvitals with a Barrier-Free® exam table and receive:



# TIMING

## Promotion order period:

September 1 – December 22, 2017

## Last date to take shipment of products:

January 31, 2018

## Invoice must be dated:

September 1, 2017 – January 31, 2018

## Last date to claim incentives:

February 28, 2018

# QUESTIONS

For product inquiries or promotion questions, please call Midmark Medical Customer Experience department at **844-856-1233** or visit [midmark.com/promotions](http://midmark.com/promotions).

# REDEMPTION INSTRUCTIONS:

To redeem incentives, please follow the instructions below:

- 1 Visit [midmark.com/promotions](http://midmark.com/promotions)
- 2 Select the **2017 Barrier-Free® Exam Room Promotion icon**
- 3 Select **“Redeem Offer”**
- 4 Upload invoice\*
- 5 Complete the information required on the form
- 6 Select **“Submit”**

All serial numbers must be submitted online. Upon each submission a confirmation email will be sent for your records. Please keep the confirmation until incentives are received. **Incentives must be submitted online by February 28, 2018.**

\* Midmark must receive a copy of the invoice (stating the physician's name and date purchased). **The invoice must be dated September 1, 2017 – January 31, 2018.**

Incentives will not be processed until the invoice is received. This offer constitutes a discount or reduction in price on the purchased product(s). Buyer/Lessee/Lessor is obligated to: (i) fully and accurately disclose the amount of this discount in Buyer/Lessee/Lessor's cost reports or claims for reimbursement to Medicare, Medicaid or other federal healthcare program that requires such disclosure; and (ii) provide documentation of the discount to representatives of the Secretary of the Department of Health and Human Services and state agencies upon request. Buyer/Lessee/Lessor may request additional information from Midmark if necessary in order to meet its reporting or disclosure obligations.

This offer is valid on eligible products purchased by a physician or medical facility through an authorized Midmark dealer. This offer may not be combined with any other offers, promotions or contract pricing.

#### REPLACED TABLE SALE AND TRANSFER AGREEMENT:

In exchange for the trade-in rebate amount as payment from Midmark Corporation, I hereby agree to sell and transfer my old table, as owned and/or used in my medical or clinical practice, to Midmark Corporation. I hereby acknowledge and certify one of the following disposal actions regarding the above table that has been purchased by Midmark Corporation:

- I. it was picked up by Midmark's selling distributor
- II. it was or will be donated within ten (10) business days of the date of this agreement to a charitable organization that is a qualified tax-exempt organization under section 501(c)(3) of the Internal Revenue Code;
- III. it was or will be destroyed within ten business days of the date of this agreement through its complete disposal or delivery to: a trash disposal facility or service or a destructive recycling facility (for the purpose of recycling into raw materials); or it was or will be destroyed within ten business days of the date of this agreement through its complete disposal or
- IV. it will otherwise be immediately and completely taken out of use in or for any clinical purpose whatsoever.

# ELIGIBLE PRODUCTS

## BARRIER-FREE® EXAM TABLES

		REBATE AMOUNT
625-001	Midmark Barrier-Free® Examination Table with receptacle, drawer heater and pelvic tilt	\$400
625-003	Midmark Barrier-Free® Examination Table with receptacle, drawer heater, pelvic tilt and wireless controls	\$400
625-004	Midmark Barrier-Free® Examination Table with receptacles, drawer heater, pelvic tilt, digital scale, USB hub and wireless controls	\$400
223-016	Ritter Barrier-Free® Examination Table with receptacle, drawer heater and pelvic tilt	\$300
222-016	Ritter Barrier-Free® Examination Table with receptacle, drawer heater and pelvic tilt	\$200
244-001	Ritter Barrier-Free® Bariatric Power Treatment Table	\$300

## DIAGNOSTIC PRODUCTS

4-000-0062	IQecg® Digital ECG with Lead Management	\$250
4-000-0025	Midmark IQspiro® USB version	\$150
4-000-0026	Midmark IQspiro® USB with syringe	\$150
4-000-0500	Midmark IQvitals®	\$200
4-000-0510	Midmark IQvitals® with SpO <sub>2</sub>	\$200
4-000-0724	IQvitals® Zone™, wireless monitor, with Serenity™ BP, Exergen TemporalScanner™ and Masimo SpO <sub>2</sub>	\$300
4-000-0722	IQvitals® Zone™, wireless monitor, with Serenity™ BP, Exergen TemporalScanner™ and Nellcor™ SpO <sub>2</sub>	\$300
4-000-0720	IQvitals® Zone™, wireless monitor, with Serenity™ BP and Exergen TemporalScanner™	\$300
4-000-0624	IQvitals® Zone™, non-wireless, with Serenity™ BP, Exergen TemporalScanner™ and Masimo SpO <sub>2</sub>	\$300
4-000-0622	IQvitals® Zone™, non-wireless, with Serenity™ BP, Exergen TemporalScanner™ and Nellcor™ SpO <sub>2</sub>	\$300
4-000-0620	IQvitals® Zone™, non-wireless, with Serenity™ BP and Exergen TemporalScanner™	\$300